

*James Kalyviaris*

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## **Education**

*University of Iowa | Iowa City, IA*

May 2025

*Bachelor of Business Administration, Business Analytics and Information Systems*

## **Work Experience**

*Get Air Trampoline Park*

June 2022- August 2023

*Shift Lead*

1. Led a team of 5-6 employees, managing event scheduling and task delegation.
2. Organized cash handling and deposits, improving financial accuracy by 15%.
3. Sold birthday party packages along with memberships
4. Communicate with customers to provide information on the park as well as the event packages

*P&S Meats*

Internship 2024

1. Managed accounts receivable and payable, maintaining accurate financial records.
2. Used pandas data frames to track and monitor sales.
3. Created a SQL Database with all product inventory.

## **Business Analytics Capstone Project**

- Collaborated with a client company (under NDA) to solve a real-world business problem using advanced data analytics techniques.
- Developed a regression model in Python incorporating **price elasticity** to forecast business outcomes and support strategic pricing decisions.
- Performed extensive **data cleaning**, transformation, and filtering to prepare raw business data for analysis.
- Worked in a team environment to deliver actionable insights and recommendations in a final client presentation.

## **Technical Skills**

- Data Analytics: Excel, Python (Pandas, NumPy), Access
- Data Visualization: PowerPoint, Charts, Graphs
- Modeling: Regression Analysis, Data Cleaning, Data Interpretation
- Database Management: SQL, Relational Databases
- Microsoft Azure

## **Study Abroad**

Gained insights into international business operations through engagement with various Italian businesses.

## **Activities**

NJCAA Baseball: Developed key transferable skills such as teamwork, accountability, time management, and discipline.

